



STRENGTH IN NUMBERS

June 13-14, 2022



GREEN VALLEY RANCH





EXECUTIVE OFFICERS



President
Quincy Branch
BBC



President Elect
Steve Wilkins
Wilkins & Assoc.



Vice President
Scott Menath
Menath Insurance



Past President
Adam Heuer
LP Insurance



National Director
Mark Swarts
Swarts Manning

DIRECTORS



Jana Foster
NIIA Leg Chair - NIAC



Todd Morse
Cragin & Pike



Francie Stocking
NFP



Cory Semel
Semel Risk Consultants



Rachael Rizzi
BBC



NV ELC CHAIR

Michael Mitchell
MRM

SPEAKERS

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**KIMBERLY
MALLOY**

Kimberly Malloy, MS, MFT, CIO has more than 20 years in developing and implementing training, leadership, and communication programs. She is a licensed marriage & family therapist and a published author. She has worked in the medical, banking, legal, military, mental health, and many other professional fields.



**MARLA
CORMIER**

Escape the Training: Marla has been featured in articles for Authority Magazine, sharing her insights on topics from attracting and retaining top talent, to best practices for public speaking. She lives in McKinney, Texas with her husband, Andy, and two dogs Peanut and Boomer.



**WHITNEE
DILLARD**

Director, Diversity and Inclusion for IIABA: Whitnee brings a wealth of experience and passion for Diversity & Inclusion to her role at the Big 'I'. She leads her team to provide insight and tools to independent insurance agents to grow their business through Diversity and Inclusion.



**ROBERT
FEE**

Robert 'Bob' Fee, AAI, CPCU, is President of Fee Insurance Group. In Hutchinson, Kansas. Fee was installed as the Big 'I' Chairman in October 2021. His involvement exemplifies his dedication to the industry and to our association. He will present the state of the Big 'I' and what it means to the Independent Agent.

PANELISTS



Quincy Branch
NIIA President



James Wadhams, Esq.
Lobbyist



Jesse Wadhams, Esq.
Lobbyist



Jana Foster
NIIA Leg Chair



Nick Stosic
NV Division of Insurance



Brian Cushard
LP Insurance



Dulcinea Rongavilla
Cragin & Pike



Brian Gray
Markel Specialty

HOME

SPEAKERS

FUN SCHEDULE

LOCATION

REGISTER

AWARDS



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The NIIA Annual State Convention

Monday, June 13, 2022

Golf 7:30 am Rio Secco, Brunch & Brush 9:30 am GVR Cabana & Pinot's Palette



ELC Welcome Reception
3:30-5:30 pm GVR Garden Amphitheater

SCHEDULE

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JUNE 13
Monday

CONVENTION



ANNUAL GOLF TOURNAMENT

[Rio Secco Golf Club-](#)

2851 Grand Hills Dr, Henderson, NV 89052

7:30 AM Check In & Driving Range

8:00 AM Shotgun Start

Proper golf attire

BRUNCH & BRUSH

[Poolside-](#) GVR Cabana's

2300 Paseo Verde Pkwy, Henderson, NV 89052

9:30 AM Brunch

[Pinot's Palette-](#) The District

2260 Village Walk Dr. #104, Henderson, NV 89052

12 noon- Brush

Casual and pool attire

ELC WELCOME RECEPTION

[GVR Garden Amphitheater-](#)

3:30 PM Welcome Reception

Live Music, Cornhole Toss & Axe Throwing Contest

GIVE to benefit XYZ

Casual attire

OPEN DINNER

Enjoy dinner on your own

[Restaurant List](#) is available for your convenience

Summer casual attire pending on restaurant choice

PAST PRESIDENTS DINNER

[Hanks Steakhouse-](#)inside GVR

6:00 PM Private Reception and Dinner (invitation only)

Business casual

GENERAL SESSION

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JUNE 14
Tuesday

CONVENTION



Breakfast Estancia G

7:30 AM Open Seating

Closed Agents Meeting Estancia DE

8:00 AM Agent Members Only

Guests: James L Wadhams Esq. and Bob Fee, IIABA Chairman

AM General Session Estancia F

9:00 AM

Welcome

Presidents Address

State of the Industry- Bob Fee, IIABA Chairman

Panel: **Regulation vs. Legislation-**

Moderator: Quincy Branch, NIIA President

Guests: Jana Foster, NIIA Leg Chair

Nick Stosic, Deputy of Insurance NV DOI

Jesse Wadhams, Esq., State Lobbyist

Bob Fee, Big I Chairman

11:00 AM

Guest Speaker: **Marla Cormier**, Escape the training

How to Develop and Support Your Emerging Leaders

Luncheon Estancia G

12:00 PM

Keynote Speaker: **Kimberly Malloy**, MS, MFT, CIO

Center for Relational Health-LV LV &

Certified Facilitator - **Daring Way™ & Dare to Lead™**

PM General Session Estancia F

2:00 PM

Panel: **The Inclusive Agency-**

Driving Business Growth through DEI

Moderator: **Whitnee Dillard**, IIABA Director,

Diversity Inclusion

Guests: *Best Practices Agencies

Brian Cushard, President, LP Insurance Services*

Dulcinea Rongavilla, Executive VP, Cragin & Pike*

Brian Gray, Regional President, Markel Specialty

Quincy Branch, President, Branch Benefits Consultants

3:15 PM

Bridging the Gap between Students & Industry

Susan Bauman, NIIA Executive Director

UNLV, UNR, CSN, Jr. Achievement

Annual Awards & Installation El Cielo

5:30 PM Cocktail Reception - Opium Terrace

6:30 PM Awards & Installation Dinner - El Cielo

Closing Ceremony



a Night in all White

*Join us for an evening of celebration & recognition
of the Independent Insurance Industry
and installation of the
NIIA 2022-2023
Executive Officers
and Board of Directors*

*Tuesday Evening
June 14, 2022
GVR Resort Spa & Casino*

*Reception 5:30 pm
Opium Terrace*

*Dinner 6:30 pm
El Cielo*

Summer White Attire Requested



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The NIIA Annual State Convention



June 13-14, 2022

When making your guest room reservations, please call 702-617-7777 or 866-782-9487 and use the code **GCINII**

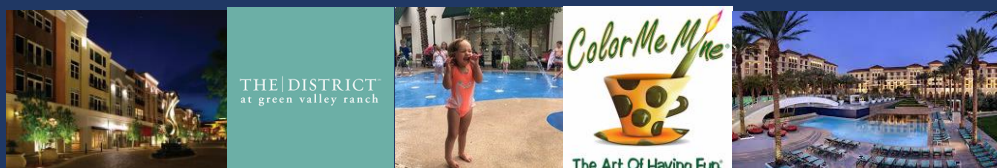
Or you may use our [online link](#)

Deadline for block rates is May 23

Dates included in the NIIA block are June 12-15

You are welcome to come early or stay later and join [ELC SUMMIT](#) on June 15

Make it a family affair: movie theatre, arcade, Kids Quest, faux beach w/sand, spa, restaurants, shopping, splash pad





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Registration
NOW OPEN

June 13-14, 2022



GREEN VALLEY RANCH

21/22 NOMINATIONS

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Join us in recognizing those who are exemplary in our industry.

NIIA Members & Partners may nominate any person or company described by the award.

The nominee will be verified as a member/partner in good standing.

There will be a value given to each item listed for the award qualification based on the nominee's participation with the association.

Entrees due by May 16, 2022

EMERGING LEADER Of The Year

2021-2022 ELC Member
In good standing
Attended ELC calls
Attended NIIA & ELC Events
Volunteer time for events
Philanthropically involved
Legislative and PAC involvement

AGENT Of The Year

2021-2022 Producer of Agency Member in good standing
Attended NIIA & ELC Events
Volunteer time for events
Philanthropically involved
Legislative and PAC involvement

COMPANY PARTNER Of The Year

2021-2022 Company person of Partner in good standing
Attended NIIA & ELC Events
Volunteer time
Philanthropically involved
Legislative and PAC involvement

PRINCIPAL AGENCY Of The Year

2021-2022 Agency Member in good standing
Attended NIIA & ELC Events
Volunteer time for events and projects
Philanthropically involved
Legislative and PAC involvement

ASSOCIATE PARTNER Of The Year

2021-2022 Associate Partner in good standing
Attended NIIA & ELC Events, Exhibit at Tradeshow, Attend Convention
Staff volunteer
Philanthropically involved
Legislative and PAC involvement

INDUSTRY PARTNER Of The Year

2021-2022 Industry Partner Company in good standing, Attended NIIA & ELC Events, Exhibit at Tradeshow, Attend Convention, Staff volunteer philanthropically involved. and Legislative and PAC involvement

[NOMINATION FORM](#)



INDUSTRY PARTNER PROGRAM
Nevada Independent Insurance Agents

Diamond



Platinum



Gold



Silver

**AFS IBEX :: AmTrust North America :: Capital Insurance Group
Central Insurance Company :: HCIT :: Travelers**

Bronze

CopperPoint Insurance :: CRBR Cleanrite Buildrite :: Deans & Homer
EMC Insurance Companies :: Internet of Insurance :: Lantern Resources Group :: Lift Local
Mercury Insurance :: Method Insurance :: MJ Hall Insurance :: Nationwide ::
Pie Insurance :: Talage :: Tokio Marine :: Universal North America

*Thank you to all our
Partners!*



Empowering Trusted Choice®
Independent Insurance Agents.

