

Dulcinea Rongavilla - Cragin & Pike, Executive Vice President-Shareholder/Partner

Dulcinea Rongavilla is Executive Vice President and Shareholder/Partner with Cragin & Pike, Nevada's largest independent insurance agency. She is the first woman and first Hispanic to hold a shareholder/partner position with the 113-year-old agency, Las Vegas' second oldest business. As one of five partners, Rongavilla works with her colleagues to provide strategic direction, new business growth, financial oversight and leadership development.

Since joining Cragin & Pike in 2013, Rongavilla has focused her professional expertise on helping to grow the agency's Employee Benefits division. As executive vice president and trusted advisor, Rongavilla continues her client-focused work within the employee benefits consulting and client service arena, helping a diverse group of small to large for-profit and nonprofit organizations build strategic, innovative and stable benefit offerings. Most recently, Rongavilla and her team are answering clients' urgent need for innovative solutions, strategic direction and detailed tactical plans for recruiting and retaining quality employees through forward-looking benefits offerings that are competitive while also meeting clients' profitability objectives.

Immediately prior to joining Cragin & Pike, Rongavilla was president and CEO of the Boys & Girls Clubs of Las Vegas, where she was responsible for oversight of a \$5 million operating budget, leading 28 board members and nearly 100 employees. She was integral in guiding the merger between the Las Vegas and Henderson Boys & Girls Clubs.

Rongavilla began her career in insurance after graduating from the University of Arizona in 1995 with a B.A. in Marketing, Spanish and Communications. Throughout her career, she has held leadership positions where she was responsible for Employee Benefit Programs with a focus on innovation, technology, wellness and consumer driven concepts.

With more than 20 years industry experience, Rongavilla feels fortunate to work for a company that values community involvement and encourages its team members to follow their passion when volunteering their time and talents. Like all 53 members of the Cragin & Pike family, Rongavilla is enthusiastic about giving back to the community. She has served on a number of boards and foundations including as past chair of The Neon Museum Board of Trustees.

Rongavilla also continues her passion to improve the quality of life for Las Vegas' children. She has served on the board of Junior Achievement as well as supporting the efforts of the Las Vegas Boys & Girls Club. In addition, she has served as president of the Rotary Club of Las Vegas Downtown.

A proud graduate of Leadership Las Vegas, she serves on the Board of Directors for the Leadership Foundation of Greater Las Vegas. Rongavilla is a member of UNLV's Lee Business School Executive Advisory Board. She is also a board member of Las Vegas Chapter of Construction Financial Management Association.

Recognizing the significance of her role as Cragin & Pike's first female/first Hispanic shareholder/partner in an industry that remains statistically male-dominated at the executive level, Rongavilla is honored to join the ranks of the few female partners of leading independent insurance agencies. She prefers, however, to focus her efforts on continuing Cragin & Pike's century-plus legacy of a strong collaborative and inclusive culture among its staff, clients, and the Las Vegas community. Plus she's committed to serving as an industry advocate to encourage both young women and men to consider careers in commercial insurance where she believes the sky's the limit for career opportunities.

Rongavilla lives in Summerlin with her husband, son, and two dogs.