

# InsurPac

As one of the largest small business PACs in the country, InsurPac, the Big "I" federal political action committee, helps create and maintain relationships with members of Congress. Insurpac raised \$2,131,590 in the 2015-16 two-year election cycle—a \$100,000 increase over the last cycle.

## \$1,070,209.53

Total \$\$ raised in 2016.

IN 2016, 704 Young Agent Donors raised

## \$132,934



### FLORIDA \$16,060

2016 Young Agent  
National Champions

#### LEADING YOUNG AGENT DONORS

Georgia (69)  
South Carolina (55)  
Massachusetts (54)  
North Carolina (45)  
Florida (44)  
Kentucky (40)

#### EAGLE STATES (\$100/AGENCY AVG)

Arkansas  
Idaho  
Louisiana  
Montana  
Nebraska  
New Hampshire  
North Dakota  
South Carolina

## 95 % VICTORY RATE

In the most recent election, InsurPac disbursed more than \$2.1 million in support of 280 federal races and won 266 for a 95% victory rate.



## 4 YEARS STRONG

Insurpac has consistently raised more than \$1 million for the past 4 years.

### 3,917 DONORS INVESTED AN AVERAGE OF \$273 TO INSURPAC

\$1,000 Donors: 268  
\$2,500 Donors: 44  
\$5,000 Donors: 17



### TEXAS \$74,125

2016 National Champions



Independent Insurance Agents  
& Brokers of America, Inc.

# 2016 Contributions by State

"All politics is local" and the Big "I," a federation of state associations with InsurPac chairs, embodies that saying. Volunteer PAC chairs in every state put their muscle behind the fundraising efforts for one collective good-- and their work has paid off! Congratulations to the leaders of the PAC.

## \$\$/AGENCY AVG

*Dollars raised per agency average*

North Dakota \$210.98	Massachusetts \$52.68
South Carolina \$161.97	Vermont \$51.25
Louisiana \$137.06	Washington \$50.51
Montana \$111.05	Missouri \$50.46
Arkansas \$110.47	Mississippi \$49.74
New Hampshire \$108.69	Delaware \$49.63
Nebraska \$101.66	Texas \$46.77
Idaho \$100.90	Colorado \$45.71
Tennessee \$92.42	Illinois \$45.61
South Dakota \$87.38	Minnesota \$44.06
Georgia \$85.74	California \$42.02
Maryland \$82.95	Alabama \$41.42
North Carolina \$78.76	Indiana \$38.55
Hawaii \$76.92	Florida \$37.39
Wyoming \$75.22	New Mexico \$36.34
Connecticut \$74.90	Michigan \$34.01
Rhode Island \$73.05	West Virginia \$33.52
Kentucky \$68.04	D.C. \$31.48
New Jersey \$67.27	Utah \$29.79
Oklahoma \$62.62	Arizona \$28.56
Kansas \$62.60	Oregon \$25.66
Nevada \$62.24	New York \$24.58
Alaska \$60.00	Virginia \$17.34
Wisconsin \$59.12	Pennsylvania \$7.75
Iowa \$56.46	Ohio \$6.65
Maine \$53.26	

## \$\$ RAISED

*Dollars raised in each state*

Texas \$74,125.00	California \$15,590.00
Massachusetts \$62,635.00	Washington \$14,496.00
Florida \$58,809.00	Alabama \$11,970.00
Illinois \$52,684.00	Colorado \$11,565.00
Louisiana \$52,493.00	Arizona \$10,769.00
North Carolina \$49,778.00	Montana \$10,550.00
South Carolina \$46,808.00	Rhode Island \$10,300.00
Georgia \$41,071.37	Mississippi \$9,700.00
Iowa \$38,450.00	Idaho \$9,485.00
New York \$32,220.00	Nevada \$8,900.00
Tennessee \$30,775.00	Ohio \$8,705.00
New Jersey \$29,870.00	North Dakota \$8,650.00
Nebraska \$29,276.66	Pennsylvania \$8,545.00
Michigan \$27,138.00	Virginia \$7,005.00
Oklahoma \$27,050.00	Maine \$6,817.00
Missouri \$26,645.00	Vermont \$5,125.00
Arkansas \$24,635.00	Oregon \$5,055.20
Kansas \$24,475.00	New Mexico \$4,325.00
Kentucky \$20,480.00	West Virginia \$2,950.00
Minnesota \$20,446.14	Utah \$2,800.00
Wisconsin \$18,505.00	Delaware \$2,680.00
South Dakota \$18,350.00	Alaska \$2,220.00
Connecticut \$18,200.00	Hawaii \$2,000.00
Indiana \$17,770.00	Wyoming \$1,730.00
Maryland \$16,425.00	D.C. \$850.00
New Hampshire \$15,651.00	