

As one of the largest small business PACs in the country, InsurPac, the Big "I" federal political action committee, helps create and maintain relationships with members of Congress. Insurpac raised \$2,131,590 in the 2015-16 two- year election cycle—a \$100,000 increase over the last cycle.

95

% VICTORY RATE

In the most recent election, InsurPac disbursed more than \$2.1 million in support of 280 federal races and won 266 for a 95% victory rate.

\$1,070,209.53

Total \$\$ raised in 2016.

YEARS STRONG

Insurpac has consistently raised more than \$1 million for the past 4 years.

IN 2016, 704 Young Agent Donors raised

\$132,934



\$1,000 Donors: 268 \$2,500 Donors: 44 \$5,000 Donors: 17





LEADING YOUNG AGENT DONORS

Georgia (69) South Carolina (55) Massachusetts (54) North Carolina (45) Florida (44) Kentucky (40)

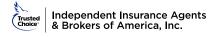
EAGLE STATES (\$100/AGENCY AVG)

Arkansas Idaho Louisiana Montana Nebraska New Hampshire North Dakota South Carolina



TEXAS \$74,125

2016 National Champions



2016 Contributions by State

"All politics is local" and the Big "I," a federation of state associations with InsurPac chairs, embodies that saying. Volunteer PAC chairs in every state put their muscle behind the fundraising efforts for one collective good—and their work has paid off! Congratulations to the leaders of the PAC.

\$\$/AGENCY AVG

Dollars raised per agency average

North Dakota \$210.98 South Carolina \$161.97 Louisiana \$137.06 Montana \$111.05 Arkansas \$110.47 New Hampshire \$108.69 Nebraska \$101.66 Idaho \$100.90 Tennessee \$92.42 South Dakota \$87.38 Georgia \$85.74 Maryland \$82.95 North Carolina \$78.76 Hawaii \$76.92 Wyoming \$75.22 Connecticut \$74.90 Rhode Island \$73.05 Kentucky \$68.04

New Jersey \$67.27

Oklahoma \$62.62

Kansas \$62.60

Nevada \$62.24

Alaska \$60.00

Wisconsin \$59.12

Iowa \$56.46

Maine \$53.26

Vermont \$51.25 Washington \$50.51 Missouri \$50.46 Mississippi \$49.74 Delaware \$49.63 Texas \$46.77 Colorado \$45.71 Illinois \$45.61 Minnesota \$44.06 California \$42.02 Alabama \$41.42 Indiana \$38.55 Florida \$37.39 New Mexico \$36.34 Michigan \$34.01 West Virginia \$33.52 D.C. \$31.48 Utah \$29.79 Arizona \$28.56 Oregon \$25.66 New York \$24.58 Virginia \$17.34 Pennsylvania \$7.75 Ohio \$6.65

Massachusetts \$52.68

\$\$ RAISED

Dollars raised in each state

Texas \$74,125.00 Massachusetts \$62,635.00 Florida \$58,809.00 Illinois \$52,684.00 Louisiana \$52.493.00 North Carolina \$49,778.00 South Carolina \$46,808.00 Georgia \$41,071.37 Iowa \$38,450.00 New York \$32,220.00 Tennessee \$30,775.00 New Jersey \$29,870.00 Nebraska \$29,276.66 Michigan \$27,138.00 Oklahoma \$27,050.00 Missouri \$26,645.00 Arkansas \$24,635.00 Kansas \$24,475.00 Kentucky \$20,480.00 Minnesota \$20,446.14 Wisconsin \$18,505.00 South Dakota \$18,350.00 Connecticut \$18,200.00 Indiana \$17,770.00

Maryland \$16,425.00

New Hampshire \$15,651.00

California \$15,590.00 Washington \$14,496.00 Alabama \$11,970.00 Colorado \$11,565.00 Arizona \$10.769.00 Montana \$10,550.00 Rhode Island \$10,300.00 Mississippi \$9,700.00 Idaho \$9,485.00 Nevada \$8,900.00 Ohio \$8,705.00 North Dakota \$8,650.00 Pennsylvania \$8,545.00 Virginia \$7,005.00 Maine \$6,817.00 Vermont \$5,125.00 Oregon \$5,055.20 New Mexico \$4,325.00 West Virginia \$2,950.00 Utah \$2,800.00 Delaware \$2,680.00 Alaska \$2,220.00 Hawaii \$2,000.00 Wyoming \$1,730.00 D.C. \$850.00