

PROPERTY INSURANCE ISSUES

A Free Seminar For Business Professionals (3 CE Units)

Join us for a Continuing Education course on Property Insurance. Hosted by the Nevada Independent Insurance Agents and Markel. Taught by The Greenspan Co./Adjusters International.



Paul Migdal, Esq. Executive VP of The Greenspan Co./Adjusters International teaching CE course.



Nevada
Independent
Insurance
Agents



Markel Specialty Commercial

120 S. Green Valley Parkway, Ste 300
Henderson, NV 89012

Thursday, March 19th, 2020

11:00 am to 2:00 pm (lunch provided)

Please RSVP at membershipservices@niiia.org

EXPERT KNOWLEDGE AND ABILITY

With decades of experience as a practicing attorney, insurance industry insider and professional loss consultant, Paul Migdal, Esq. offers proven solutions. Paul shares detailed knowledge of how insurance policies actually apply in different disaster scenarios.

The class focus is on helping business and property owners overcome and bounce back from fires, floods or other major disasters. Real-world examples and anecdotes characterize Paul's presentation style and make this lively seminar both useful and entertaining.

The Greenspan Co./Adjusters International works in concert with agents and brokers to keep the policyholder afloat following an insured event. They help the policyholder avoid financial distress or even ruin by handling all the details of a major insurance claim and by negotiating a fair and expedited settlement on the policyholder's behalf. Their unique perspective makes them eminently qualified to offer this valuable seminar to insurance and other business professionals.



**VERY INTERESTING,
GOOD INFO. SPEAKER
WAS VERY GOOD
AND KEPT THE CLASS
MOVING. VERY
WORTHWHILE.**

– Mike Grossi, Executive VP

Headquarters:
400 Oyster Point Blvd. Suite 519
S. San Francisco, CA 94080



**THIS WAS THE BEST –
I RECOMMEND THIS TO
ALL BUSINESSES, NOT
JUST PRODUCERS.**

– Allen Salsbury, President, Salsbury &
Associates Insurance

800.248.3888
info@greenspan-ai.com
www.greenspan-ai.com



**WOULD WANT HIM
ON MY TEAM.**

– Thornton Guild, Agent
American Mutual Insurance

 **THE GREENSPAN Co./
ADJUSTERS INTERNATIONAL**
The right way to settle claims®



PROPERTY INSURANCE ISSUES INSURANCE SEMINARS FOR BUSINESS PROFESSIONALS

JUST SOME OF THE ORGANIZATIONS THAT HAVE BENEFITED FROM OUR FREE SEMINARS:

- | | | | | | |
|------------------------------|-------------------------|---------------------------------------|----------------------|---------------------------------------|-------------------------|
| AH&T Insurance | – Seattle, Wash. | Finance Insurance | – Honolulu, Hawaii | Micheletti & Associates | – San Jose, Calif. |
| Andreini & Company | – San Mateo, Calif. | General Southwest Insurance | – Phoenix, Ariz. | Moloney + O’Neill | – Spokane, Wash. |
| Aon Risk Services | – San Jose, Calif. | Hill & Usher | – Phoenix, Ariz. | Natl. Assoc. of Ins. Women SF Chapter | – San Francisco, Calif. |
| Arthur J. Gallagher | – San Francisco, Calif. | Honolulu Assoc. of Ins. Professionals | – Honolulu, Hawaii | Professional Insurance Agents Assoc. | – Honolulu, Hawaii |
| Atlas Insurance | – Honolulu, Hawaii | IBA West, Silicon Valley | – Los Gatos, Calif. | RC Fischer & Co. | – Walnut Creek, Calif. |
| Baldwin Resource Group | – Bellevue, Wash. | Ins. Profs. of San Joaquin County | – Stockton, Calif. | Salsbury & Associates | – Fremont, Calif. |
| Bidwell Insurance Agency | – Chico, Calif. | InterWest Insurance Services | – Sacramento, Calif. | Servco Insurance Services | – Honolulu, Hawaii |
| Business Insurance Services | – Honolulu, Hawaii | Kibble & Prentice, USI | – Seattle, Wash. | Warren G. Bender | – Roseville, Calif. |
| DiBuduo & DeFendis Insurance | – Fresno, Calif. | Lovitt & Touché | – Tempe, Ariz. | Willis Insurance Sevices | – San Francisco, Calif. |
| Diversified Insurance Group | – Salt Lake City, Utah | Marsh USA, Inc. | – Honolulu, Hawaii | | |



PAUL WAS VERY DYNAMIC AND MADE THE PRESENTATION A PLEASURE TO SIT THROUGH. I LOOK FORWARD TO THE NEXT COURSE.

– Robert Saragosa, Agent - Marsh USA, Inc.



GREAT JOB! I REALLY LEARNED A LOT. THANK YOU!

– Grant Baldwin, Vice President -
Baldwin Resource Group, Inc.

Would you like a CE class for your office or association? Please contact:



Rich Hallock, MBA
Vice President
rich@greenspan-ai.com
800.248.3888