

March: **Progress**

Striving for progress over perfection means being relentless about learning, growing, evolving, and improving.

You can experience all the above when you engage with NIIA the Nevada Big I. When was the last time you took advantage of your NIIA Membership?

Conversations with independent agents always lead to the frustration that there is never enough time in the day to get everything done. Customer demands are rising and carrier expectations of your role and responsibilities keeps increasing. How are you to balance it all?

I invite you to take advantage of your NIIA membership. Reach out to us to access your membership benefits and tools to make day to day operations more streamlined. No matter if you are an account manager, producer, or principal, the Nevada Big I has resources for you. There is no need to reinvent-the- wheel as an independent agent, you can still collaborate with others in the industry to move your agency forward in a way you will see progress.



There are educational programs for both continuing education and professional development. Hosted events offer great opportunities for networking with your peers and company partners. Identify products, services, and tools to meet the demands of your customers. Ask an Expert is available to all members and can be beneficial in solving whatever issue is on your desk.

If you find yourself wearing the HR hat, you will find employee assessments, hiring and training tools through our partners at Big I Hires.

Whichever seat you are sitting, there are resources at your fingertips. What is preventing you from accessing your benefits? To learn more on how to Build, Thrive and Grow your business, contact your NIIA Executive Director, Susan Bauman at susan@niiia.org.

Start today.

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