



Meet Melissa Reed

NIIA's Director of Agency E&O Program Management

Melissa Reed is our Director of Agency E&O Program Management and has over 20 years of insurance experience. Her focus for the past nine years has been on Agents E&O Programs with prior experience in Personal lines, Commercial Lines and Life & Health.

Melissa's insurance background crosses all lines, getting her start with a direct writer. She has MGA experience where she learned insurance accounting and was the branch office manager for a large bank-owned agency where she engaged in all aspects of a personal, commercial and employee benefit agency. She worked several years for the Texas association with the responsibility for leading the Agency E&O team in developing renewal retention strategies and seeking new business opportunities.

On a personal note, Melissa and her husband have two sons which makes for a busy household! They love watching their youngest son on the baseball field. Their oldest is an avid orchestra and piano player, and their smiles could not get any bigger when he performs. Melissa and her family enjoy travels in their RV to new places.

By nature, Melissa enjoys helping people and focuses on serving our Errors & Omissions, Employment Practices Liability, Commercial Umbrella, and Data Breach/Cyber Liability accounts.

Melissa has the knowledge and expertise to find you a comprehensive policy for the most competitive price, as well as the demeanor and people skills perfectly suited for her position.

Melissa is looking forward to working with all the NIIA agents. She is dedicated to giving each of you the same attention and commitment to serve that you give to your clients.

Contact Melissa
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